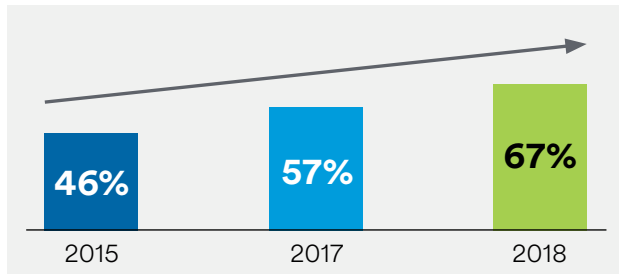


# 2019 Pension Risk Transfer Poll

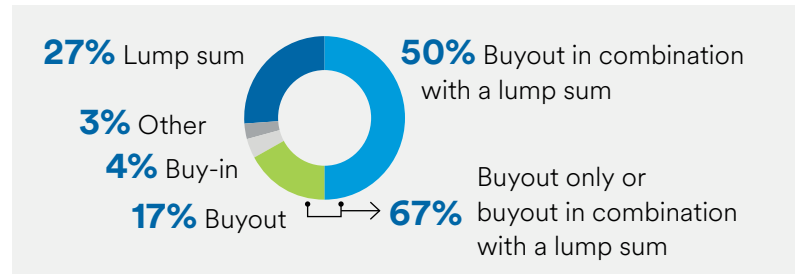
## Key findings

### Interest in annuity buyouts continues to accelerate

Interest in annuity buyouts is up considerably year-over-year<sup>1</sup>



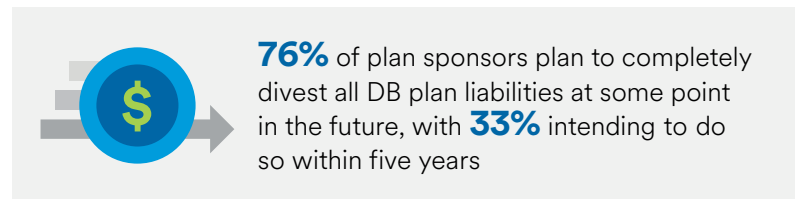
Pension risk transfer (PRT) activity most likely to be used<sup>2</sup>



### Large/jumbo deals driving interest

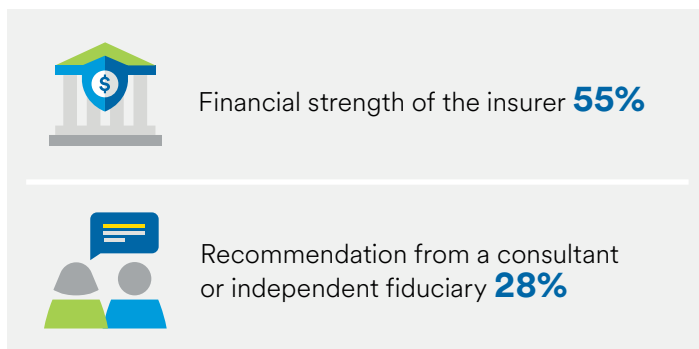


### Many sponsors have an end game in mind

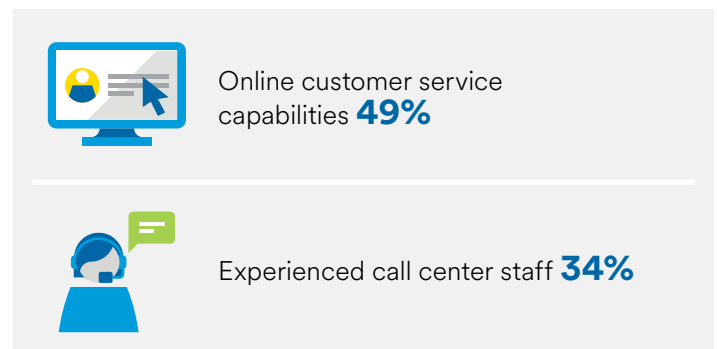


### Insurer financial strength, recommendations and administrative experience matter

#### Top drivers influencing insurer selection



#### Top participant service considerations



metlife.com

<sup>1</sup>Buyout only and buyout in combination with a lump sum. MetLife did not conduct a Pension Risk Transfer Poll in 2016.

<sup>2</sup>Percentages may not total 100% due to rounding.

The MetLife 2019 Pension Risk Transfer Poll was fielded between August 13, 2018 and September 27, 2018. MetLife commissioned MMR Research Associates, Inc. to conduct the online survey in cooperation with Strategic Insight, which owns PLANSPONSOR and CIO magazines. Survey responses were received from 102 defined benefit (DB) plan sponsors with de-risking goals. To read the full MetLife 2019 Pension Risk Transfer Poll report, visit [www.metlife.com/prtpoll2019](http://www.metlife.com/prtpoll2019).