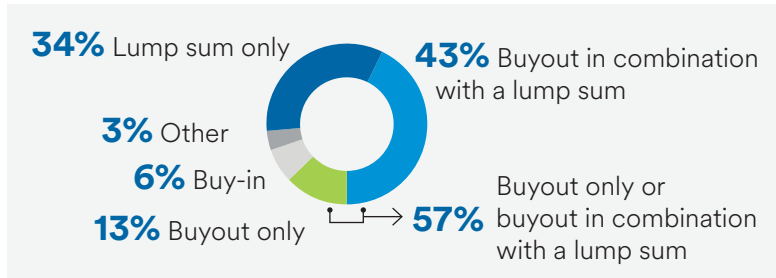


2017 Pension Risk Transfer Poll

Key Findings

Many Plan Sponsors Likely to Use an Annuity Buyout, Interest Has Grown

Pension Risk Transfer (PRT) Activity Most Likely to Be Used¹

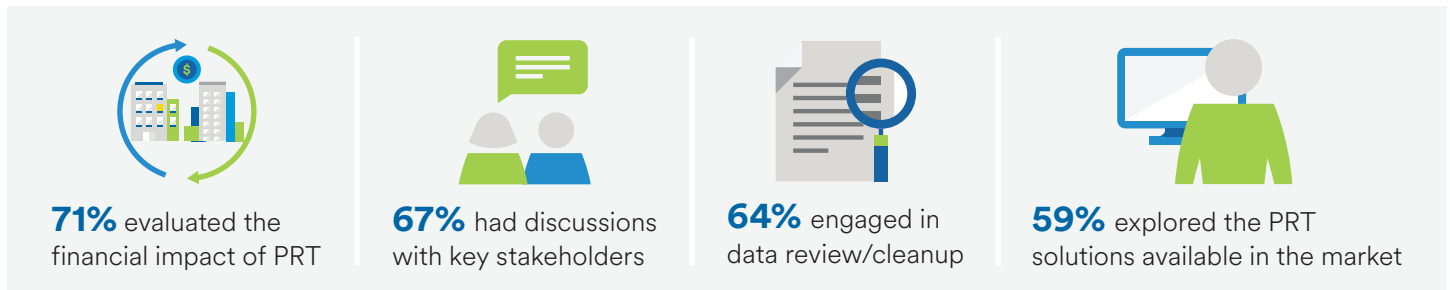


Interest in Annuity Buyouts Has Increased²



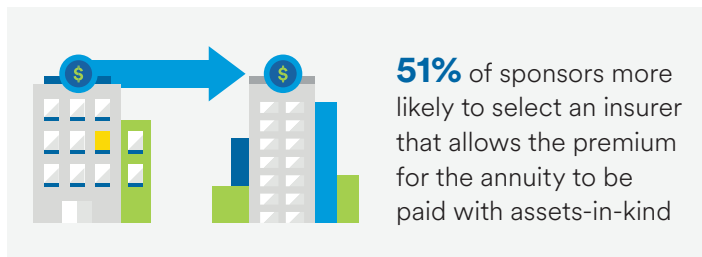
Plan Sponsors Are Preparing for PRT

Among Those Who Have Taken Preparatory Steps

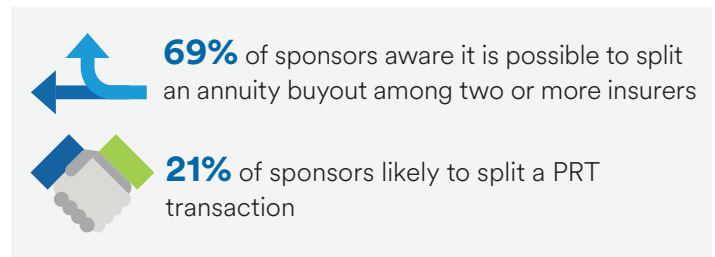


New Trends in PRT: Split Deals and Assets-in-Kind

Assets-in-Kind Starting to Take Hold



Split Deals: Awareness Much Higher Than Interest



metlife.com

¹Percentages may not total 100% due to rounding. The percentage for buyout only and buyout in combination with a lump sum is rounded to the nearest whole number.

²Buyout only and buyout in combination with a lump sum.

The MetLife 2017 Pension Risk Transfer Poll was fielded between March 30, 2017–May 8, 2017. MetLife commissioned MMR Research Associates, Inc. to conduct the online survey in cooperation with Strategic Insight, which owns PLANSPONSOR and CIO magazines. There were 129 defined benefit (DB) plan sponsors who participated in the survey, including nearly six in ten (59%) who reported DB plan assets of \$500 million or more. To read the full MetLife 2017 Pension Risk Transfer Poll, visit www.metlife.com/prtpoll2017.